

COTT CORPORATION
SUPPLEMENTARY INFORMATION - ANALYST CONFERENCE CALL
(in millions of US dollars, except per share amounts)
Unaudited

	For the three months ended			For the nine months ended		
	September 29 2007	September 30 2006	Variance	September 29 2007	September 30 2006	Variance
Revenue - Consolidated						
Revenue						
Reported	\$ 464.6	\$ 475.5	(2.3%)	\$ 1,363.2	\$ 1,371.7	(0.6%)
Excluding the impact of foreign exchange			(5.0%)			(3.0%)
Sales volume (8 oz equivalent cases)						
8oz equivalent case volumes	309.9	307.6	0.7%	967.9	966.2	flat
Concentrates						14.3%
International						
Revenue						
Reported	134.7	118.0	14.1%			
Excluding the impact of foreign exchange			7.0%			
U.K and Europe - reported			14.0%			
RCl - reported			20.0%			
Operating income						
Reported	6.4	5.2	\$ 1.2			
Gross Profit						
Reported	\$ 45.7	\$ 62.0	(26.3%)			
As a percent of revenue, as reported	9.8%	13.0%		11.6%	13.6%	
SG&A						
Reported	\$ 34.2	\$ 40.8	(16.2%)	\$ 116.5	\$ 129.4	
Reversal of pay-for-performance compensation plan accruals during Q3	\$ 6.2					
Operating (loss) income						
Reported	\$ (3.8)	\$ 11.9		\$ 18.1	\$ 42.6	
Restructuring, asset impairments and other						
Pre-tax restructuring charges	\$ 15.1	\$ 9.3		\$ 24.4	\$ 15.0	
Income tax provision (recovery)						
Reported	\$ (6.0)	\$ (3.2)				
Net (loss) income						
Reported	\$ (5.8)	\$ 6.6		\$ 3.7	\$ 12.1	
EPS - diluted						
Reported	\$ (0.08)	\$ 0.09		\$ 0.05	\$ 0.17	
Cash provided by operating activities						
Cash flow from operations	\$ 37.3					
Capital Resources and Long-Term Debt						
Net debt	\$ 387.4	\$ 368.8				
Credit line availability out of \$300	\$ 161.8					
Forward looking information and other						
Long-term annual organic volume growth	2% - 4%					
Long-term annual organic revenue growth	3% - 5%					
Gross margin in 2009	16%					
Long-term annual operating income growth	12% - 15%					
Annual capital expenditures	\$50 - \$70					
Adjustment of the maximum total leverage ratio from April 1 to end of Q3/07	3:1 to 4:1					